

A Better Package

Company Overview

PROCESS SUSTAINABILITY INDUSTRY PACKAGING INTELLIGENT DRIVEN FOCUSED SPECIALISTS

A Better Package

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THE HISTORY OF ALLPACK

The Allpack story begins in Birmingham UK in 1994 when a young accountant and keen entrepreneur began selling boxes, tape and bubblewrap to local firms. In the early days stock was kept in his garden shed and delivered to our customers with a Grey GPO van.

Soon, word spread about the quality of our products and service. In the following years, we gained new clients and expanded our product range, integrating with our supply chain and moving premises several times to meet customer demand.

Throughout this time, we have always maintained our focus on quality industrial transit packaging. Continuously developing ideas and products to keep up with the ever-changing customer needs and environmental challenges.

Over this time, the experience, expertise and proficiency Allpack has gained in the packaging sector, has culminated in 'a better package' for all our customers to appreciate.





ALLPACK Today

Allpack is an international packaging manufacturer serving UK & European clients with industry-leading, recognised brands and products. Currently, the group turnover exceeds £240 million, including multiple manufacturing sites across UK, Europe and a global portfolio of suppliers our customers can rely on. We pride ourselves in our manufacturing and sourcing abilities, which results in competitive pricing across all our product ranges, for the benefit of our customers.

Our 6 UK distribution centres allow us to offer national distribution coverage for all our customers, with our Head Office and National Distribution Centre based in Cannock, in the West Midlands.

We actively invest in maintaining and expanding our range of industry acknowledged accreditations and certifications, ISO 14001 / 9001, FSC[®], Sedex and BRCGS - Storage and Distribution, to ensure our customers are provided with the highest level of service and product quality, whatever is ordered, wherever they are located.

CANNOCK — National Distribution

TAMWORTH Midlands Distribution LEEDS Northern Distribution

BURNTWOOD

Regional Distribution

Peterborough

Regional Distribution

LONDON Regi Southern Distribution

3-4



Allpack Culture

Allpack is a team effort, with the DNA and synergy of the team shown in our core values:

Bold about 'Better.

We believe good is the enemy of great. We believe there is always a better way, a better product, a better solution, a better process. We understand that perfection may be an impossible dream, but we focus on results, and we know that the relentless pursuit of better moves us continually in that direction. At a personal level, we hold ourselves accountable to get better results and we persevere in the face of setbacks that would drown most people. We are not most people – we just keep going.

Team Trust

We know at a deep level that personal success is not possible without the team. The lone-ranger figure is a fantasy. We support the team with passion, and the team supports us. We don't let the team off, and they don't let us off; it's mutual. People respect and trust us. We walk our talk; We always have time to listen, and we don't let people down. We don't confuse trust and respect with being 'nice' – We can be tough when necessary, but our personal humility and respect for others means we always operate with consideration and compassion and consistency. And when someone wants to help us, we embrace the QTIP approach because when we 'Quit Taking It Personally' we totally understand that constructive criticism leads to a better me.

Customer Centric

Our team are not the biggest, but we can be 'better'. Once we've found our customers that we can serve best, and they've found us, we fulfil our promises. We offer fast and flexible, customer-focused solutions, products, deliveries, and conversations that can't be matched anywhere else in the packaging world! We are a Process Intelligent, Sustainability Driven, Industry Focused, Packaging Specialist and we take that expertise to our customers.



Process Intelligent



We are Process Intelligent; This means we use data and processes to help inform you of critical information to aid your business decisions through customised data reporting, product analysis and process designs to help improve your warehouse operation and reporting requirements.

Customer Performance Indicators; Our state-of-the-art packaging data reporting takes away the headache of your regulatory compliance, departmental budgeting, forecasting and tracking your service level performance.

Dedicated Account Managers; Work in partnership with a dedicated team who really care about you and your requirements ensuring SLA's are met, measured and monitored.

Flexible Payment Packages; Choose the payment method that suits you: direct debit, credit card, e-invoicing or EDI linked. Fund your capital expenditure investments with options to lease purchase, contract hire or outright purchase.

Service Level Agreements; We guarantee our commitment to you. Enjoy the reassurance of a written commitment to our services with an Allpack SLA.

Standard Operating Procedures; Work with us to improve your operation with tailored SOP boards displayed in your packing area to produce uniformity in your packing processes. We help you deliver a consistent packaging customer experience.

Stock Management System; A complete packaging management programme removing the need to carry large stocks of bulky packaging at your premises, and the responsibility of maintaining sufficient packaging supplies to prevent production stoppages.



Software Solutions

Allpack has invested time, money and resources into state-of-the-art software systems, to enable us to provide unrivalled solutions with maximum efficiency. Utilising the SAP systems to monitor KPIs against the SLA performance, agreed with our clients, ensures we maintain our high service commitments, to all our customers.

Customers can take advantage of:

- SAP Business One Reporting
- Materials Resource Planning (MRP)
- SANA web integration portals
- GDPR compliant data management
- Packaging waste reports
- On Time In Full (OTIF) reports
- Smartfreight Digital Payment On Delivery (POD) system.
- Carbon Neutral Reporting





World Class Reporting

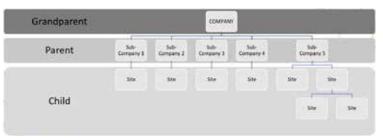
Allpack provide real-time packaging reporting from our advanced SAP analytic suite to keep customers informed on their past/current deliveries and provide purchasing and order traceability to a granular level, setting specific group/site spend limits.

We are continually enhancing our customer-centric reporting provisions, to make the data and information as pertinent and relevant as possible, from usage reports to waste and environmental reporting impacts, within our suite of business reporting abilities.

Customers can take advantage of:

- Spend Usage
- Spend Analysis by Group Level
- Site-Specific Spend Analysis
- Compliance Packaging Waste Reporting
- Carbon Footprint Product Comparison Analysis
- Carbon Neutral Reporting

Site-Specific Spend Analysis Breakdown





Sustainability Driven



We focus on providing you more sustainable options ranging from vegan, recycled and renewably sourced packaging. All options being high-quality, whilst making your company more environmentally friendly.

Having sustainable and eco-friendly packaging means you are not only doing your part to reduce your carbon footprint, but using packaging that is safe for humans, wildlife and the environment.

Being sustainability driven also means we can provide you with cost saving solutions that doesn't cost the earth. In fact today, £80 billion or 95% of all packaging material is lost to the economy yearly, from single use packaging. As business-to-business we realise that packaging solutions should be aiming to go as green as possible, without the expense that label usually comes with.

Sustainable Selection Programme; We provide you analysis and proof of your product sustainability versus alternative options. Reporting on your product carbon neutrality status through to confirmation of product recyclability and recycled material content of each item.



Sustainability In Action

Allpack is dedicated to being as eco-friendly as possible, not just with the product lines we stock and the accreditations we work towards, but also in the infrastructure that underpins our business.

Allpack's National Distribution Centre (NDC) is an EPC A-rated building, containing automatic lighting, air conditioning and is thermally insulated to reduce heat loss to the surrounding environment. Our NDC is situated near Kingswood Lake and has been designed to provide a safe nesting space for local birds. Our car park includes multiple electric vehicle charging points for our employees to use throughout the day. Our modern warehousing operation utilises fully electric forklifts, coupled with our delivery fleet being ULEZ compliant, helps to ensure our warehousing and operations sections are as eco-friendly as possible.

Our in-house Sustainability Suite showcases our range and depth of sustainable packaging options from paper to recycled plastic voidfill, to environmentally certified envelopes, to paper strapping machinery alternatives and a vast array of plastic product ranges that contain increasing amounts of recycled content.

We proactively work with our supply chain to ensure they deliver products that conform to all sustainability practices and can easily be recycled through existing recycling schemes. We are proud to hold FSC[®] Certification, ISO 14001 & 9001 Standards and stand by our Environmental Sustainability Policy. Supported by our Ecovadis and Sedex accreditations.





Carbon Neutral Britain

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CARBON NEUTRAL BUSINESS 2024





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Environmental & Quality Standards

We appreciate that packaging can have a significant impact on the environment. That's why we are committed to reducing the environmental impact of all our activities, and helping our customers do the same, by promoting and encouraging the use of sustainable resources, whenever possible.

Here at Allpack we are continually looking for ways to protect our planet. As a company, we support the international ISO 14001: 2015 standard for Environmental Systems, achieving the full accreditation. We support the Corrugated Recycles campaign and we are FSC[®] certified for the Distribution of Packaging Products.

We have developed an integral quality management system that has merited us the full accreditation of ISO 9001: 2015, a comprehensive quality management framework that encompasses policy, objectives, processes and procedures. Our ISO Awards signal our ongoing commitment to achieving the very highest standards of quality in our product range to our service clients.

Allpack has achieved grade AA for BRCGS – Storage & Distribution, meaning that industry sectors in food and drink have the assurance that we can safely manufacture and distribute packaging solutions, which meet and exceed the high standards expected for food orientated consumables.

Many of our products are sustainability certified, continuously pushing eco-friendly packaging solutions to help protect our planet. We have also created a new line for Vegan Friendly products, helping our customers feel assured that we are not only protecting the environment, but wildlife too.



Industry Focused



We focus on providing products and services to specific industries to help you be the best in your industry. We respond rapidly to your requirements and provide you packaging to safely and effectively despatch your products. We are flexible to help you be better than everyone else - if it is do-able, we do it.

Competitive Pricing Promise; For complete peace of mind that you are getting a fair sustainable deal on your packaging requirements, we monitor international raw material trackers to give you certainty that prices can be trusted.

Online Ordering Portal; Order on any device at any time of day. The easiest way to see both your bespoke and standard range items. Place your order by 7pm for next day delivery for stocked products.

Time Critical Supply Solution; Raising the game in Just-in-Time Packaging services, our TCSS programme guarantees to end your packaging supply problems, providing flexible options such as scheduled deliveries, same day options and evening delivery.

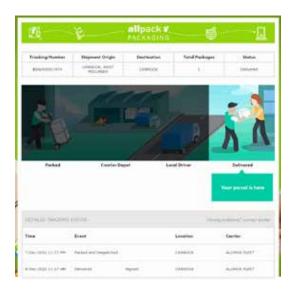


Online Ordering

Allpack put the ease of ordering first, by allowing customers to opt for a bespoke website portal, showing customer-specific prices, products and services.

Customers using an Online Ordering Portal can take advantage of automatically acknowledged orders, straight into their inboxes, view previous order histories and track the status of current orders in real time, as our systems are fully integrated for enhanced traceability.

Customers placing orders through their Online Ordering Portal can place orders 24 hours a day, 7 days a week and order up to 7pm on weekdays for next working day delivery.



The following pages represent a selection of industry case studies, showcasing our ability to meet the needs of every client type in terms of product range, just-in-time delivery and custom packaging requirements.

The customers featured here include a wide variety of industry sectors and products as diverse as doughnuts, construction products, home improvement, roof tiling and computing products.

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Home Improvement Retail

Project: Pallet Wrap Consolidation

Brief: Consolidate range of conventional films

A leading home improvement and garden centre company wanted to reduce the amount of conventional film products in their inventory.

By choosing Allpack to consolidate their range, not only did they reduce the amount of product lines in their inventory, but by swapping to Grip[®] Film their overall plastic usage dropped by 35% and gave a significant cost saving.

Originally their film volume annually was 130,000Kg but with the use of Grip[®] Film their film usage was reduced by 43% and saved annually 55,100Kg of film.



Roofing Manufacturing

Project: Site Consolidation

Brief: Consolidate core product base & reduce supplier base

A UK leader in the manufacture and supply of pitched roof systems wanted to reduce the number of suppliers used across all 10 of their sites.

Following extensive site visits and product analysis, Allpack began supplying all sites across the UK.

Some of the immediate benefits they experienced were;

- Consolidation of their product range across all sites and to have one single supplier across products such as tapes, bags, pallet wrap and sheet boards, along with many more
- Consolidated Packaging Waste Reports
- Annual cost saving of 14%
- Consistent Product Quality
- Next day delivery



Doughnuts Ecommerce

Project: Packaging Design

Brief: Get soft fresh doughnuts delivered safely

The brand owner of a household name in confectionery wanted a new transit packaging solution for their ecommerce sales.

We proposed a new outer box design which allows the packer and end consumer to easily slide the doughnut boxes in and out, resulting in less damages. The outer box comes in 2 different sizes, which allows 1 or 2 dozen doughnuts to be packed, with no tape needed due to the feature of the peel and seal ripper strip. This not only decreased packaging waste, but also gave a better end consumer experience.

Some of the benefits they experienced were;

- Innovative plastic free packaging solutions
- Using board that is FSC[®] and BRC certified
- Being able to take advantage of carbon neutral deliveries



Computing Distribution

Project: Sustainability Driven

Brief: Reduce the amount of plastic that is used in favour for more eco-friendly packaging solutions.

The world wide cabling brand wanted to cut down on their plastic packaging use and adopt a more eco-friendly outlook for their company.

Allpack proposed multiple paper alternatives from design through to supply. We proposed using Oxbox[®] cartons instead of double-wall cartons to help reduce their overall carbon footprint and carbon emissions. Providing more eco-friendly packaging solutions across the entire packing range, including changing any plastics that must be used as the only adequate performing product to have a minimum of 30% recycled content, which is Plastic Tax Complaint, helped to reduce and consolidate the overall number of plastic products being used in their packing process.

We have prevented 51 million plastic bags from entering the supply chain, by optimising packaging to remove overpacking and adopting environmentally friendly alternatives. The elimination of 51 million bags is equivalent to 127.5 tonnes of single-use plastic that has been eliminated from the supply chain.



Construction Manufacturing

Project: Sustainability Driven

Brief: Reduce their packaging carbon footprint with sustainable packaging whilst keeping up standards for the heavy products they pack.

A multinational company that develops and manufactures products for construction wanted to be more sustainable in their packaging solutions.

We proposed paper alternatives where possible such as paper tapes, paper document-enclosed wallets and using FSC[®] certified board for their cartons and postal tubes. For products such as machine and hand pallet wrap, that don't have paper alternatives, an alternative was proposed where the film is made up from 30% recycled material. All these more eco-friendly alternatives mean they saved 36,316Kg of Co2, resulting in greener credentials for their company.



Packaging Specialists



We are design specialists, we will customise your packaging to help improve your brand appearance and properly protect your product in transit, with products that are developed in our state-of-the-art packaging design suite.

Elevated CAD Design; Experience our creative design team capability to resolve your packaging challenges. Visit our Sustainability Suite and explore all the possibilities including cutting, printing and creating your own concept designs to visualise your product prior to production.

New Product Development; Allpack is committed to developing and enhancing the products supplied, by continually pushing the boundaries for a better product or solution, which results in 'a better package' for the customer.

Onsite Packaging Consultations; We understand the science of packaging and how best to integrate into your processes to enable optimum efficiency for your operations. From optimising products and machines, to proposing new design concepts; CAD & 3D concept stage to printed samples and final production, we work in partnership with you to achieve your packaging goals.

We are specialists in industrial transit packaging. We help you pack and transport your products sustainably, safely and economically.

We are approved distributors for leading brands such as Hawk[™] Tape, Stixx[™] tape, Vortex[®] high-performance stretch film, airsafe[®] bubblewrap, TENSO[®] Strapping, Affix[®] document wallets, ecorap[®] corrugated paper and Pro-loc[®] grip seal bags.

The following pages contain an overview selection of the products Allpack stock, distribute and deliver on a daily basis.

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Cartons

Oxbox[®]

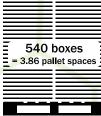
Our Oxbox[®] is a single wall alternative to double walled cartons, that is just as strong and is 7% lighter.

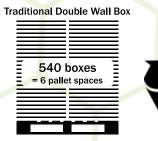
- 40% storage saving
- 30% less CO2 emissions during the manufacturing process

Saving storage space, freight costs and the environment. Large range of sizes

High performance single wall









FSC www.fsc.org FSC* C155083

The mark of responsible forestry

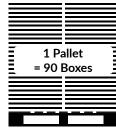
Cartons

Durabox[®]

Our Durabox[®] carton range has been specifically designed to provide double-wall strength in a compact footprint, with the added benefit of multi-depth creases, compared to comparable cartons. This results in a 40% space saving, allowing more boxes on a pallet, reducing the frequency of deliveries and enabling one box for multiple packing applications to help increase your packing operations efficiencies.

- 100% Recyclable ٠
- **FSC®** Certified .
- Heavy duty cartons ٠
- Available in single & • double wall

Traditional Double Wall Box





Tape

Plastic

Allpack stock a wide range of plastic tapes for a selection of packing applications to meet and exceed your packaging requirements.

PP tapes such as Hawk[™] and Stixx[™] are strong, durable and reliable packaging tape solutions, both manufactured from at least 30% recycled content resulting in a reduction of virgin plastic usage that increases sustainability and assures Plastic solvex® cross weave Packaging Tax-compliant.

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PETratape[®] is manufactured from at least 85% recycled content and offers a reduced thickness resulting in a 20% reduction in plastic.

🥑 PETraTape







На^{уктм} Таре

5.1.1.2

PETratape®

PETratape® machine tape

StixxTM tape

Tape

Paper

Boxbond[®] is a strong paper tape available in water activated gum or self adhesive backed that is kind to the environment and versatile in its use. It is made up of kraft paper, which is biodegradable, compostable and recyclable.

Tape disepenser

Like most tapes you have the option to be able to customise it with your branding, with a printed logo or image. A recyclable, eco-friendly alternative to polypropylene tape.





A LOW DO

72mm Flatback paper

Cross weave gummed

Semi-crepe paper

Labels

Labelwise[®]

Labels are the best packaging solution to easily identify parcels and are available in an arrange of sizes, shapes and types, depending on the application.

Direct thermal labels are a cost-effective shipping and labelling solution designed to work via heat-activation, eliminating the need for a transfer ribbon.

- Low-cost labelling for shipping applications
- Bespoke sizes and label
 types available

100% Jed

Jen Product

Packaging labels

Printer labels

Bespoke printing

Labels

Linerless / Identification

Pouch tape

Most labels are supplied on sheets or rolls of backing paper, which adds to overall waste. Linerless labels are supplied on a roll and have a coating where the adhesion doesn't stick to the labels underneath, reducing overall packaging waste.

An efficient way to be able to identify cartons is by using document wallets. We have both plastic and paper document wallet solutions, both are versatile and suitable for numerous applications, with a strong adhesive to securely affix documentation to a range of surfaces.

Linerless Label

Affix[™] documents

enclosed wallet

Docket®

Docket® paper wallet

Pallet Wrap & Covers Pallet Wrap

A wide range of pallet wrap films are available to suit your individual needs, including machine, hand wrap, cast and blown films.

Grip® film

Cast pallet wrap film properties include:

- Faster and cheaper production
- Unwinds quietly
- Can continue to stretch
 once applied

Blown pallet wrap film properties include:

 Manufactured with glue additives, for increased pallet grab

STIC TAX C

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- Higher levels of cling
- Noisier unwinding
- Bi-directional tear resistant.



Pallet Wrap & Covers Pallet Covers

Pallet covers are used to keep stacked products on pallets dry and free of dust/dirt. We stock an extensive range of pallet wraps and covers to meet your requirements.

Paper pallet liners

Types of Pallet Covers:

- Topsheets
- Centrefold
- Pallet Covers
- Shrink film
- Non-shrink film

Polythene top sheet clear

shrink film in action

Shrink film

Polythene top sheet black

Protection & Voidfill Plastic

Our plastic voidfill range offers superior transit protection and is manufactured to include at least 30% recycled content, to sustainably keep your items protected and secure in transit.

Types of plastic voidfill include:

- Air pillows
- Bubble wrap
- Foam edge protectors
- Lay flat tubing
- Polystrene loosefil



Airpac[™] Bubble wrap



Biofil[™] loosefill

provex® foam edge



Protection & Voidfill

Paper

Allpack is continuously developing new voidfill products to extend our wide range of sustainable voidfill solutions, with all being 100% recyclable and obtained from environmentally friendly sources.

Paper voidfill brands:

- Boxfill[®]
- Durawrap®
- Ecorap[®]
- Hexcel®
- M-Boss®
- Paperplus[®]
- Protega[®]





M-Boss® Paper bubble

Boxtill® Paper voidfill





The mark of responsible forestry Hexcel® wrap



Bags & Mailing Plastic

Plastic bags and mailers are most commonly found in light (20mu/80g), medium (50mu/200g) and heavy duty (100mu/400g) thicknesses. Voyager®

Polyshield®

Bubble Bags

Grip-Lock®

They vary in size, colour, print capabilities and how they are supplied packed in dispenser packs or on rolls.

Insuremail®

Bespoke bag printing available.



Bags & Mailing Paper

Paper variations of the original plastic bags and mailers are also available. These lend themselves in the market to be more environmentally friendly, whilst keeping the quality of their plastic equivalents.

Solid board mailers

- Fully recyclable
- Eco-friendly
- FSC[®] certified ranges available

Jiffy® bags

Board backed envelopes



Enviromail®

Boomerang® paper mailer





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Strapping & Fastenings

Hand

Hand strapping tools and tensioners are essential for safely strapping large, heavy objects/pallets for in-transit applications. Plastic (polypropylene) and steel strapping options are available in stock or for next-day delivery, in a variety of widths and lengths, to ensure your loads are secure and safe on the move.

Hand Strapping Materials include:

- Polyester
- Polyproplene
- Steel
- Woven Polyester



Polypropylene rope

Tenso™ polypropylene strapping

Woven polyester strapping

Strapping & Fastenings

Machine

Machine strapping runs through semi-automatic or fully-automatic machines, removing the need for manual tooling. Mobile friction weld tools provide an easy-to-use option for sealing and tensioning PET and PP strapping in busy operation and packing areas.

Paper strapping is the most eco-friendly strapping solution on the market for e-commerce postal applications.

Strapping Machine Materials include:

- Paper .
- Polyester .
- Polyproplene •



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PET strapping

Mobile friction weld tool

Fully-Automatic strapping







Paper Strapping accreditations

Packing Area & Facilities

Packing Area

At Allpack we understand the needs and requirements for a functional packing area. We can provide all your packing machinery and consumables to ensure your packing area is working to its optimum capacity.

Automatic machinery is essential to speeding up the packing process, coupled with industry-leading products, will help staff perform their duties both safely and effectively.

Packing Bench Grip® film dispenser Strapping machine Robopac® pallet wrapper () () () () () Pneumatic carton stapler

Packing Area & Facilities

Facilities

Products that are used day to day to improve transport, safety and the general runnings of a warehouse and/or business.

At Allpack we realise personal protective equipment is key in running your business safely, along with your generic janitorial supplies. We can provide your business with bespoke products that match your requirements, providing a safe working environment for you and your colleagues.

Absorbent hyperdesiccants Nylon gloves High-vis clothing Paper towels FOUNDED FOR STOLE Ear defenders



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